

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
8:34:55 AM

RXT1310D - Fast Facts

Average Eligible Members	23,447
Total Rxs	34,182
Total Plan Paid	\$2,843,626
Rxs PMPM	0.49
Plan Paid PMPM	\$40.43
Total Rx Cost	\$3,409,281
Average Rx Cost	\$99.74
Member Copay	\$526,451
Average Member Copay	\$15.40
Generic Utilization Rate	72.13%

Plan Paid PMPM - The plan's per-member-per-month cost for this reporting period was **\$40.43** and is calculated by dividing the amount paid by the plan (after member co-pays) by the total number of eligible members. As pharmaceuticals are an integral component of the plan's overall healthcare resources, it is important to examine the key components affecting cost.

Utilization Rate - this plan's utilization rate during this period was **0.49** Rxs PMPM or **5.83** Rxs PMPY.

Utilization rates are driven primarily by the age and gender makeup of the plan and tend to increase with age and female membership percentage.

Average Rx Cost - The plan's average Rx Cost during this period was **\$99.74**. Several factors can affect the average Rx Cost such as 1) generic utilization, 2) average days supply/Rx, and 3) use of drugs that are extremely expensive. Typically, the plan's generic utilization will have the most dramatic effect on the average Rx Cost. This plan's generic utilization rate during this period was **72.13%**

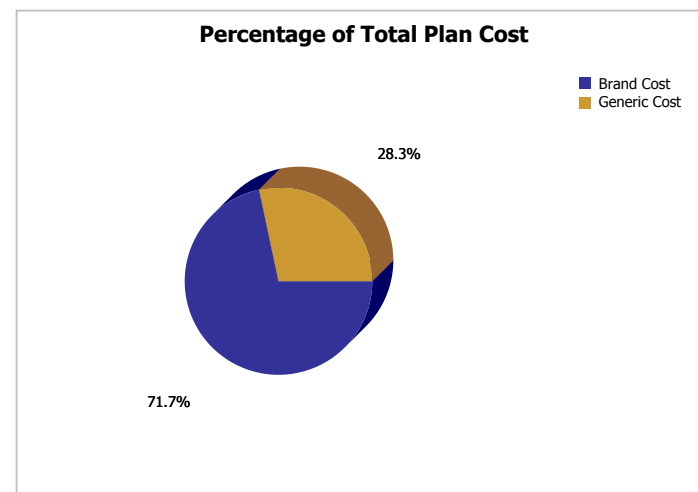
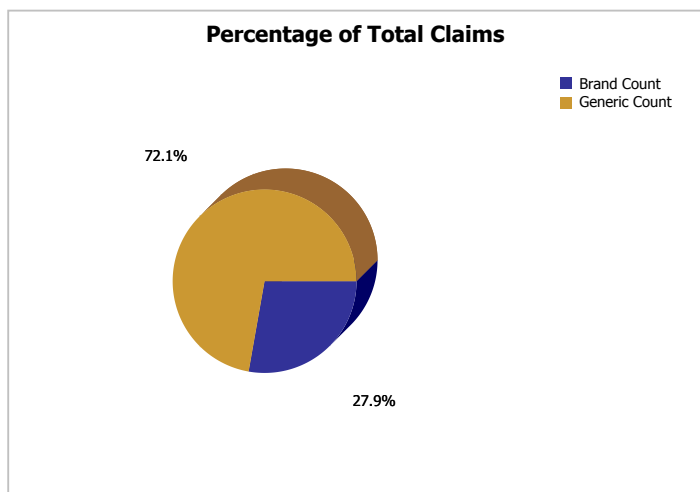
Cost Sharing Percentage - The membership is currently sharing **15.44%** of the total cost of the prescription drug program. The plan's co-payment structure drives this parameter.

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RXT1320D - Brand and Generic Claims

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingredient Cost	Dispense Fee	Tax	Copay
Brand	23,447	9,527	0.14	\$2,039,783	\$214.11	\$29.00	\$2,442,143	\$14,085	\$0.00	\$382,319
Generic	23,447	24,655	0.35	\$803,843	\$32.60	\$11.43	\$915,417	\$37,637	\$0.00	\$144,132
All Values Total	23,447	34,182	0.49	\$2,843,626	\$83.19	\$40.43	\$3,357,559	\$51,722	\$0.00	\$526,451



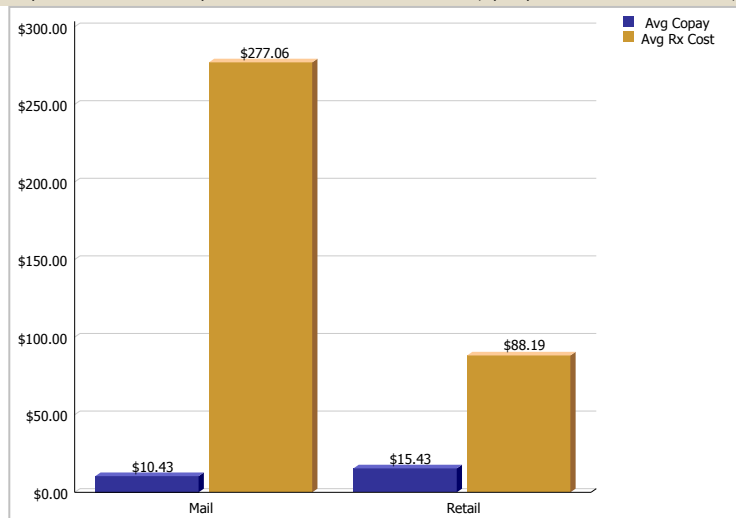
The use of generic drugs is one of the most effective ways a plan can control their prescription drug costs. The graphs above demonstrate why this is so effective. As you can see, while generics account for **72.1%** of the total prescriptions, they account for only **28.3%** of total plan cost. Conversely, brand drugs account for **27.9%** of the prescriptions yet **71.7%** of total plan cost. Incentive plans used to increase generic utilization include differential co-pays and imposing penalties (in the form of additional member cost sharing) when brand drugs are used when a generic is available. While the majority of the brand drugs used in most plans have no generic alternative available, there are often considerable price differences between brand drugs within certain drug categories. Particularly in plans that employ a 3-tier co-payment structure, opportunities for converting from a more expensive brand drug to a less expensive brand drug exist.

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RXT1300D - Mail and Retail

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingredient Cost	Dispense Fee	Tax	Copay
Mail Order										
Brand	23,447	697	0.01	\$361,842	\$519.14	\$5.14	\$374,810	\$6	\$0.00	\$12,974
Generic	23,447	1,159	0.02	\$133,013	\$114.77	\$1.89	\$139,398	\$6	\$0.00	\$6,391
Total for Mail Order	23,447	1,856	0.03	\$494,855	\$266.62	\$7.04	\$514,208	\$12	\$0.00	\$19,365
Retail										
Brand	23,447	8,643	0.12	\$1,618,191	\$187.23	\$23.00	\$1,990,985	\$13,774	\$0.00	\$355,091
Generic	23,447	23,169	0.33	\$660,694	\$28.52	\$9.39	\$763,630	\$37,055	\$0.00	\$135,680
Total for Retail	23,447	31,812	0.45	\$2,278,885	\$71.64	\$32.40	\$2,754,615	\$50,829	\$0.00	\$490,771
Other										
Brand	23,447	187	0.00	\$59,750	\$319.52	\$0.85	\$76,347	\$304	\$0.00	\$14,254
Generic	23,447	327	0.00	\$10,136	\$31.00	\$0.14	\$12,388	\$576	\$0.00	\$2,061
Total for Other	23,447	514	0.01	\$69,886	\$135.96	\$0.99	\$88,736	\$881	\$0.00	\$16,315
All Values Total	23,447	34,182	0.49	\$2,843,626	\$83.19	\$40.43	\$3,357,559	\$51,722	\$0.00	\$526,451



During this time period, prescriptions obtained through mail accounted for **5.4%** of total prescriptions and **17.4%** of the total plan paid amount. The graph above provides an evaluation of the member cost sharing of the mail order benefit relative to the retail pharmacy benefit. The key factor in a mail order benefit is to ensure an appropriate member cost-sharing percentage is maintained, which is driven by the mail order co-payment structure.

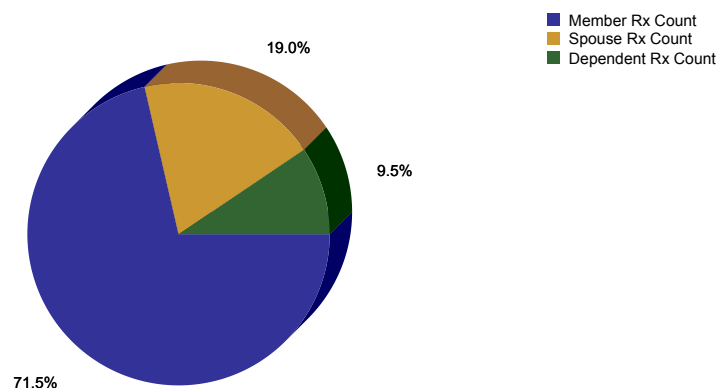
CONFIDENTIAL
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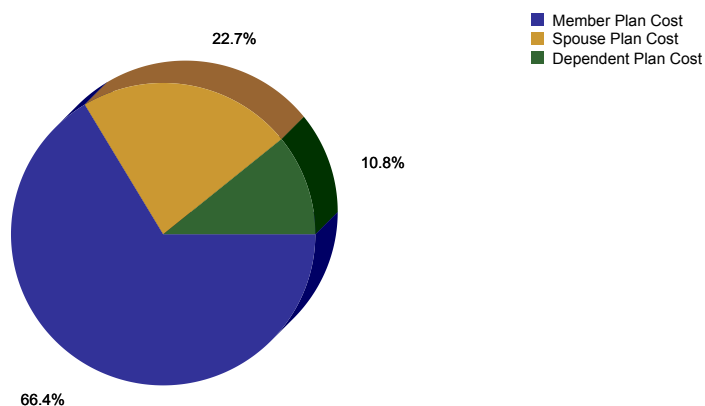
RXT1340D - Family Unit Claims

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM
Employees	17,722	24,434	0.46	\$1,889,331	\$77.32	\$35.54
Spouses	2,195	6,510	0.99	\$645,879	\$99.21	\$98.08
Dependents	3,529	3,238	0.31	\$308,416	\$95.25	\$29.13
Per Employee (cardholder)	17,722	34,182	0.64	\$2,843,626	\$83.19	\$53.49
All Values Total	23,447	34,182	0.49	\$2,843,626	\$83.19	\$40.43

Percentage of Total Claims



Percentage of Total Plan Cost



The graphs above illustrate the breakdown of utilization and plan cost by employee (cardholder), spouse, and dependents. Additionally, in the table above, a PEPM cost (per-employee-per-month) is provided to help evaluate the cost per employee (cardholder) of the benefit.

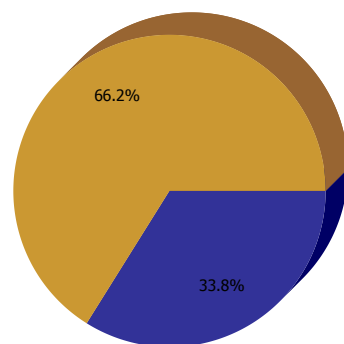
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RXT1350D - Maintenance Drugs

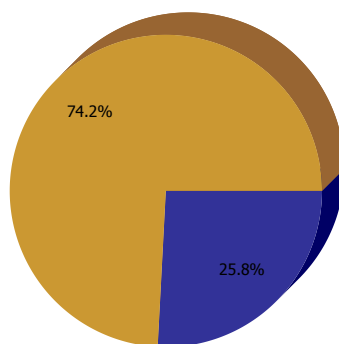
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM
Acute						
Mail	23,447	105	0.00	\$23,898	\$227.60	\$0.34
Retail	23,447	11,298	0.16	\$686,822	\$60.79	\$9.76
Other	23,447	140	0.00	\$22,351	\$159.65	\$0.32
Total for Acute	23,447	11,543	0.16	\$733,072	\$63.51	\$10.42
Maintenance						
Mail	23,447	1,751	0.02	\$470,957	\$268.96	\$6.70
Retail	23,447	20,514	0.29	\$1,592,063	\$77.61	\$22.63
Other	23,447	374	0.01	\$47,535	\$127.10	\$0.68
Total for Maintenance	23,447	22,639	0.32	\$2,110,555	\$93.23	\$30.00
All Values Total	23,447	34,182	0.49	\$2,843,626	\$83.19	\$40.43

Number Of Claims



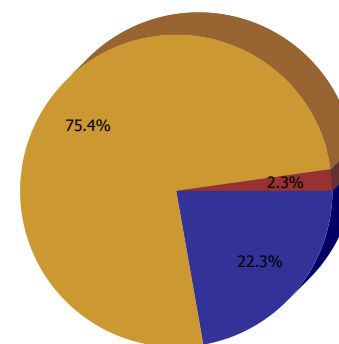
■ Acute Claims ■ Maintenance Claims

Total Plan Cost



■ Acute Cost ■ Maintenance Cost

Maintenance Utilization Costs



■ Mail ■ Retail ■ Other

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RXT1360D - Top Drugs/Drug Categories

Top 10 Drug Categories by Total Plan Cost				Top 10 Drugs by Avg Ingredient Cost			
Therapeutic Category	Number of Rxs	Plan Cost		Product Name	Therapeutic Category	Number of Rxs	Avg Ingr Cost
39 - ANTIHYPERLIPIDEMICS*	2,438	\$290,072		INCIVEK	12 - ANTIVIRALS*	3	\$17,983.05
27 - ANTIDIABETICS*	2,101	\$246,706		ILARIS	66 - ANALGESICS - ANTI-INFLAMMATORY*	1	\$16,625.01
36 - ANTIHYPERTENSIVES*	2,876	\$228,756		ERBITUX	21 - ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES	3	\$9,486.48
44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	1,749	\$207,511		REVLIMID	99 - ASSORTED CLASSES*	3	\$9,161.33
49 - ULCER DRUGS*	1,445	\$180,925		NUTROPIN AQ NUSPIN 20	30 - ENDOCRINE AND METABOLIC AGENTS - MISC.*	2	\$7,467.22
12 - ANTIVIRALS*	352	\$165,995		COMPLERA	12 - ANTIVIRALS*	1	\$5,072.37
90 - DERMATOLOGICALS*	1,606	\$140,675		PULMOZYME	45 - RESPIRATORY AGENTS - MISC.*	1	\$4,650.43
58 - ANTIDEPRESSANTS*	1,456	\$100,337		GILENYA	62 - PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	3	\$4,423.30
66 - ANALGESICS - ANTI-INFLAMMATORY*	1,192	\$98,344		COPAXONE	62 - PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	9	\$4,154.87
59 - ANTIPSYCHOTICS/ANTIMANIC AGENTS*	608	\$87,273		NUTROPIN AQ PEN	30 - ENDOCRINE AND METABOLIC AGENTS - MISC.*	3	\$4,148.45
Top 10 Category Total	15,823	\$1,746,593		Top 10 Drug Total		29	\$7,389.10
Plan Total	34,166	\$2,839,568		Plan Total		34,166	\$98.15
Top 10 Drugs by Total Plan Cost				Top 10 Drugs by Number of Rxs			
Product Name	Therapeutic Category	Number of Rxs	Plan Cost	Product Name	Therapeutic Category	Number of Rxs	Plan Cost
NEXIUM	49 - ULCER DRUGS*	470	\$109,159	SIMVASTATIN	39 - ANTIHYPERLIPIDEMICS*	614	\$3,327
CRESTOR	39 - ANTIHYPERLIPIDEMICS*	362	\$95,868	METFORMIN HCL	27 - ANTIDIABETICS*	609	\$5,460
ATORVASTATIN CALCIUM	39 - ANTIHYPERLIPIDEMICS*	544	\$63,352	AZITHROMYCIN	03 - MACROLIDES*	584	\$7,600
ADVAIR DISKUS	44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	252	\$56,015	AMLODIPINE BESYLATE	34 - CALCIUM CHANNEL BLOCKERS*	568	\$5,981
INCIVEK	12 - ANTIVIRALS*	3	\$53,879	ATORVASTATIN CALCIUM	39 - ANTIHYPERLIPIDEMICS*	544	\$63,352
COPAXONE	62 - PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	9	\$37,207	HYDROCODONE/ACETAMINOPHEN	65 - ANALGESICS - OPIOID*	541	\$4,833
ABILIFY	59 - ANTIPSYCHOTICS/ANTIMANIC AGENTS*	102	\$36,517	LEVOTHYROXINE SODIUM	28 - THYROID AGENTS*	531	\$4,251
DIOVAN HCT	36 - ANTIHYPERTENSIVES*	161	\$36,409	LISINAPRIL	36 - ANTIHYPERTENSIVES*	488	\$2,695
JANUVIA	27 - ANTIDIABETICS*	108	\$32,531	VENTOLIN HFA	44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	477	\$14,543
ESCITALOPRAM OXALATE	58 - ANTIDEPRESSANTS*	177	\$31,441	NEXIUM	49 - ULCER DRUGS*	470	\$109,159
Top 10 Drug Total		2,188	\$552,379	Top 10 Drug Total		5,426	\$221,200
Plan Total		34,166	\$2,839,568	Plan Total		34,166	\$2,839,568



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Selected Filters

Client(s): Local 1500 Welfare Fund

Carrier(s): LCL1500-LOCAL 1500 WELFARE FUND

Account(s): ALL

Group(s): ALL

Relative Date Filter: Select YearMonth Range

Date Type Filter: Date Submitted

Start Date: 201207

End Date: 201209

Utilize Last Sequence
Paid Claim Logic: Yes

Display Report
Description: No

Select Break Group by: None

Select 2nd Break Group by: None

Select Detail Group by: None

Report By: Pharmacy Type

Pharmacy Type: ALL

Select Reports to be
Displayed:

RXT1310D - Fast Facts

RXT1320D - Brand and Generic Claims

RXT1330D - Mail and Retail

RXT1340D - Family Unit Claims

RXT1350D - Maintenance Drugs

RXT1360D - Top Drugs/Drug Categories